# KYODO PRINTING CO., LTD. and Consolidated Subsidiaries 

Interim Consolidated Financial Statements (Unaudited) for the Six-Month Period Ended September 30, 2019

## KYODO PRINTING CO., LTD. and Consolidated Subsidiaries

## Interim Consolidated Balance Sheets

September 30, 2019 as compared with March 31, 2019 (Unaudited)

## ASSETS

## CURRENT ASSETS:

Cash and cash equivalents (Note 5)
Receivables:
Trade notes (Note 4)
Trade accounts
Allowance for doubtful accounts
Short-term investments (Note 5)
Inventories
Prepaid expenses and other current assets

## Total current assets

PROPERTY, PLANT AND EQUIPMENT:
Land
Buildings and structures
Machinery and vehicles
Furniture and fixtures
Lease assets
Construction in progress
Total
Accumulated depreciation

Net property, plant and equipment
INVESTMENTS AND OTHER ASSETS:
Investment securities
Investments in subsidiaries and associated companies
Goodwill
Intangible assets
Long-term loans receivable
Asset for retirement benefits
Deferred tax assets
Other long-term assets
Allowance for doubtful accounts

Total investments and other assets

TOTAL

| Millions of Yen |  |
| :---: | :---: |
| September 30, | March 31, |
| 2019 | 2019 |

$\begin{array}{rrrr}¥ & 10,764 & ¥ & 10,432 \\ & 5,204 & & 6,685\end{array}$
19,954 21,717
(55)
$58 \quad 329$
8,447 7,367

| 8,447 |  |  |
| ---: | ---: | ---: | ---: |
| 1,218 |  |  |
|  | 7,367 | 78,241 |
|  | 1,391 |  |
|  | 47,859 | 422,313 |


| 45,593 | 47,859 |  | 422,313 |
| ---: | ---: | ---: | ---: |
|  |  |  |  |
| 14,579 | 14,579 | 135,040 |  |
| 50,333 | 51,902 | 466,218 |  |
| 48,089 | 49,315 | 445,433 |  |
| 6,941 | 6,953 | 64,292 |  |
| 3,311 | 3,471 | 30,668 |  |
| 2,496 | 1,709 | 23,119 |  |
|  | 127,931 | $1,164,792$ |  |
| $(72,352)$ | $(74,652)$ | $(670,174$ |  |

53,398 $\quad$ 53,279 $\quad 494,609$

| 17,443 | 18,854 | 161,569 |
| ---: | ---: | ---: |
| 105 | 137 | 972 |
| 1,065 | 1,248 | 9,864 |
| 1,376 | 1,195 | 12,745 |
| 30 | 35 | 277 |
| 1,273 | 1,108 | 11,791 |
| 497 | 481 | 4,603 |
| 1,151 | 1,240 | 10,661 |
| $(49)$ | $(49)$ | $(453)$ |


|  | 22,896 |  | 24,251 | 212,078 |
| :---: | :---: | :---: | :---: | :---: |
| ¥ | 121,888 | ¥ | 125,390 | \$ 1,129,010 |

## KYODO PRINTING CO., LTD. and Consolidated Subsidiaries

## Interim Consolidated Balance Sheets

September 30, 2019 as compared with March 31, 2019 (Unaudited)

## LIABILITIES AND EQUITY

CURRENT LIABILITIES:
Current portion of long-term debt
Payables:
Trade notes (Note 4)
Trade accounts
Income taxes payable
Accrued bonuses
Other current liabilities (Note 4)

Total current liabilities

## LONG-TERM LIABILITIES:

| Long-term debt | 16,258 | 16,353 | 150,592 |
| :--- | ---: | ---: | ---: |
| Liability for retirement benefits | 6,406 | 6,382 | 59,336 |
| Provision for environmental measures | 605 | 16 | 5,603 |
| Provision for dismantling of non-current assets | 1,385 | 1,970 | 12,828 |
| Deferred tax liabilities | 1,367 | 1,761 | 12,662 |
| Other long-term liabilities | 2,085 | 357 | 19,312 |
|  |  |  |  |
| Total long-term liabilities | 28,108 | 26,842 | 260,355 |
|  |  |  |  |

EQUITY:
Common stock-authorized, 36,080,000 shares; issued, $9,020,000$ shares as of September 30, 2019 and March 31, 2019
Capital surplus
Retained earnings
Treasury stock-at cost, 434,985 shares as of September 30, 2019 and 298,748 shares as of March 31, 2019

Accumulated other comprehensive income:
Unrealized gain on available-for-sale securities
Foreign currency translation adjustments
Remeasurement of defined benefit plans
Total
Non-controlling interests

Total equity

TOTAL

| Millions of Yen |  |
| :---: | :---: |
| September 30, March 31, |  |
| 2019 | 2019 |

$¥ \quad 5,519 \quad ¥ \quad 5,553$

7,543 8,145
9,978 9,791
601

| 1,252 | 1,201 | 11,596 |
| ---: | ---: | ---: |
| 6,869 | 10,321 |  |
|  |  | 63,625 |
| 31,765 | 35,163 |  |


|  | 4,510 |  | 4,510 | 41,774 |
| :---: | :---: | :---: | :---: | :---: |
|  | 1,765 |  | 1,765 | 16,348 |
|  | 48,797 |  | 48,832 | 451,991 |
|  | $(1,088)$ |  | (726) | $(10,077)$ |
|  | 8,419 |  | 9,365 | 77,982 |
|  | (158) |  | (155) | $(1,463)$ |
|  | (203) |  | (213) | $(1,880)$ |
|  | 62,042 |  | 63,378 | 574,675 |
|  | (28) |  | 6 | (259) |
|  | 62,014 |  | 63,384 | 574,416 |
| $¥$ | 121,888 | $¥$ | 125,390 | \$ 1,129,010 |

See notes to interim consolidated financial statements.

## KYODO PRINTING CO., LTD. and Consolidated Subsidiaries

## Interim Consolidated Statements of Income

 Six-Month Periods Ended September 30, 2019 and 2018 (Unaudited)|  | Millions of Yen |  |  |  | Thousands of <br> U.S. Dollars <br> (Note 1) <br> Six-Month <br> Period Ended <br> September 30 <br> 2019 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Six-Month } \\ & \text { Period Ended } \\ & \text { September } 30 \\ & \hline \end{aligned}$ |  |  |  |  |  |
|  | 2019 |  | 2018 |  |  |  |
| NET SALES (Note 6) | $\pm$ | 48,593 | $¥$ | 45,989 | \$ | 450,101 |
| COST OF SALES |  | 40,252 |  | 38,357 |  | 372,841 |
| Gross profit |  | 8,341 |  | 7,631 |  | 77,260 |
| SELLING, GENERAL AND ADMINISTRATIVE EXPENSES (Note 6): |  |  |  |  |  |  |
| Delivery expenses |  | 2,220 |  | 2,112 |  | 20,563 |
| Provision of allowance for doubtful accounts |  | (9) |  | (13) |  | (83) |
| Salaries and allowances |  | 2,628 |  | 2,484 |  | 24,342 |
| Provision for employees' bonuses |  | 399 |  | 370 |  | 3,695 |
| Provision for directors' bonuses |  | 21 |  | 26 |  | 194 |
| Retirement benefit expenses |  | 218 |  | 211 |  | 2,019 |
| Other |  | 2,441 |  | 2,345 |  | 22,610 |
| Total selling, general and administrative expenses |  | 7,919 |  | 7,536 |  | 73,351 |
| Operating income (Note 6) |  | 421 |  | 95 |  | 3,899 |
| OTHER INCOME (EXPENSES): |  |  |  |  |  |  |
| Interest and dividend income |  | 190 |  | 173 |  | 1,759 |
| Interest expenses |  | (72) |  | (54) |  | (666) |
| Gain on sales of goods |  | 128 |  | 130 |  | 1,185 |
| Rent income (expenses) on facilities |  | 20 |  | 57 |  | 185 |
| Dividend income of insurance |  | 154 |  | 172 |  | 1,426 |
| Foreign exchange losses |  | (42) |  | - |  | (389) |
| Gain on sales of investment securities |  | 615 |  | 101 |  | 5,696 |
| Share of loss (profit) of entities accounted for using equity method |  | (64) |  | (40) |  | (592) |
| Reversal of provision for dismantling of non-current assets |  | 585 |  | - |  | 5,418 |
| Loss on sales and retirement of non-current assets |  | (373) |  | (293) |  | $(3,454)$ |
| Loss on valuation of investment securities |  | (70) |  | (13) |  | (648) |
| Provision for environmental measures |  | (588) |  | - |  | $(5,446)$ |
| Syndicated loan fee |  | (2) |  | (55) |  | (18) |
| Other-net |  | 14 |  | 42 |  | 129 |
| Other income-net |  | 494 |  | 219 |  | 4,575 |
| INCOME BEFORE INCOME TAXES |  | 916 |  | 314 |  | 8,484 |
| INCOME TAXES |  | 553 |  | 255 |  | 5,122 |
| NET INCOME |  | 362 |  | 59 |  | 3,353 |


| NET INCOME (LOSS) ATTRIBUTABLE TO NONCONTROLLING INTERESTS | (34) |  | (13) |  | (314) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NET INCOME ATTRIBUTABLE TO OWNERS OF PARENT | ¥ | 397 | ¥ | 72 | \$ | 3,677 |

## KYODO PRINTING CO., LTD. and Consolidated Subsidiaries

## Interim Consolidated Statements of Income Six-Month Periods Ended September 30, 2019 and 2018 (Unaudited)

|  | Yen |  |  |  | U.S. Dollars |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six-Month |  |  |  | Six-MonthPeriod EndedSeptember 30 |  |
|  | Period Ended September 30 |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  | 2019 |  | 2018 |  | 2019 |  |
| PER SHARE OF COMMON STOCK: |  |  |  |  |  |  |
| Basic net income (*1) | $¥$ | 45.99 | $¥$ | 8.28 | \$ | 0.42 |
| Diluted net income (*1) |  | 40.62 |  | 7.33 |  | 0.37 |
| Cash dividends applicable to the period (*1) |  | 50.00 |  | 50.00 |  | 0.46 |

Notes:
(*1) Shares of the Company owned by Trust \& Custody Services Bank, Ltd. (trust E account) as a trust property of Board Benefit Trust ("BBT") are included in treasury stock which is deducted from the calculation of the average number of shares during the period, in order to calculate basic net income per share and diluted net income per share.

The average number of shares of treasury stock deducted during the period was 16,286 shares in calculating the basic net income per share and the diluted net income per share for the Six-month period ended September 30, 2018 and 57,000 shares in calculating the basic net income per share and the diluted net income per share for the Six-month period ended September 30, 2019.

See notes to interim consolidated financial statements.

## KYODO PRINTING CO., LTD. and Consolidated Subsidiaries

Interim Consolidated Statements of Comprehensive Income
Six-Month Periods Ended September 30, 2019 and 2018 (Unaudited)

|  | Millions of Yen |  |  |  | Thousands of <br> U.S. Dollars <br> (Note 1) <br> Six-Month <br> Period Ended <br> September 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six-Month Period Ended September 30 |  |  |  |  |  |
|  | 2019 |  | 2018 |  |  |  |
| NET INCOME | $\geq$ | 362 | ¥ | 59 | \$ | 3,353 |
| OTHER COMPREHENSIVE INCOME (LOSS): |  |  |  |  |  |  |
| Unrealized gain (loss) on available-for-sale securities |  | (950) |  | 1,464 |  | $(8,799)$ |
| Foreign currency translation adjustments |  | (3) |  | (221) |  | (27) |
| Remeasurement of defined benefit plans |  | 9 |  | (0) |  | 83 |
| Share of other comprehensive income in associate accounted for using the equity method |  | 4 |  | 0 |  | 37 |
| Total other comprehensive income (loss) |  | (938) |  | 1,242 |  | $(8,688)$ |
| COMPREHENSIVE INCOME | $\pm$ | (576) | ¥ | 1,301 | \$ | $(5,335)$ |

TOTAL COMPREHENSIVE INCOME (LOSS) ATTRIBUTABLE TO:
$\begin{array}{lrrrrrr}\text { Owners of parent } & ¥ & (541) & ¥ & 1,316 & \$ & (5,011) \\ \text { Non-controlling interests } & & (34) & (14) & (314)\end{array}$

See notes to interim consolidated financial statements.

## KYODO PRINTING CO., LTD. and Consolidated Subsidiaries

Interim Consolidated Statements of Cash Flows Six-Month Periods Ended September 30, 2019 and 2018 (Unaudited)

|  | Millions of Yen |  |  |  | Thousands of U.S. Dollars (Note 1) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six-Month |  |  |  | Six-Month Period Ended |  |
|  | Period Ended |  |  |  |  |  |
|  | September 30 |  |  |  | Septe | mber 30 |
|  |  |  |  |  |  | 19 |
| OPERATING ACTIVITIES: |  |  |  |  |  |  |
| Income before income taxes | $¥$ | 916 | ¥ | 314 | \$ | 8,484 |
| Adjustments for: |  |  |  |  |  |  |
| Income taxes (paid) refund |  | 164 |  | $(1,412)$ |  | 1,519 |
| Depreciation and amortization |  | 2,633 |  | 2,409 |  | 24,388 |
| Amortization of goodwill |  | 184 |  | 99 |  | 1,704 |
| (Gain) Loss on sales and retirement of property, plant and equipment |  | 373 |  | 290 |  | 3,454 |
| (Gain) Loss on sales of investment securities |  | (615) |  | (87) |  | $(5,696)$ |
| Changes in assets and liabilities: |  |  |  |  |  |  |
| (Increase) Decrease in trade receivables |  | 3,241 |  | 1,517 |  | 30,020 |
| (Increase) Decrease in inventories |  | $(1,084)$ |  | $(1,576)$ |  | $(10,040)$ |
| Increase (Decrease) in trade payables |  | (412) |  | (914) |  | $(3,816)$ |
| Increase (Decrease) in liability for retirement benefits |  | (126) |  | (155) |  | $(1,167)$ |
| Increase (Decrease) in accrued consumption tax |  | 413 |  | (53) |  | 3,825 |
| Increase (Decrease) in accrued expense |  | (543) |  | (79) |  | $(5,029)$ |
| Increase (Decrease) in accrued bonuses |  | 51 |  | (4) |  | 472 |
| Increase (Decrease) in provision for dismantling of non-current assets |  | (585) |  | - |  | $(5,418)$ |
| Increase (Decrease) in provision for environmental measures |  | 588 |  | - |  | 5,446 |
| Other-net |  | 1,788 |  | (151) |  | 16,561 |
| Total adjustments |  | 6,072 |  | (118) |  | 56,243 |
| Net cash provided by operating activities |  | 6,988 |  | 196 |  | 64,727 |
| INVESTING ACTIVITIES: |  |  |  |  |  |  |
| Purchases of property, plant and equipment |  | $(6,252)$ |  | $(3,751)$ |  | $(57,910)$ |
| Purchases of intangible assets |  | (310) |  | (131) |  | $(2,871)$ |
| Proceeds from sales of property, plant and equipment |  | 115 |  | 27 |  | 1,065 |
| Purchases of investment securities |  | (11) |  | (42) |  | (101) |
| Proceeds from sales of investment securities |  | 604 |  | - |  | 5,594 |
| Other-net |  | 251 |  | (341) |  | 2,324 |
| Net cash used in investing activities |  | $(5,603)$ |  | $(4,239)$ |  | $(51,898)$ |
| FORWARD | $¥$ | 1,384 | $¥$ | $(4,043)$ | \$ | 12,819 |

## KYODO PRINTING CO., LTD. and Consolidated Subsidiaries

Interim Consolidated Statements of Cash Flows
Six-Month Periods Ended September 30, 2019 and 2018 (Unaudited)

|  | Millions of Yen |  |  |  | Thousands of U.S. Dollars (Note 1) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Six-Month <br> Period Ended September 30 |  |  |  | Six-Month <br> Period Ended <br> September 30 <br> 2019 |  |
|  | 2019 |  | 2018 |  |  |  |
| FORWARD | ¥ | 1,384 | $¥$ | $(4,043)$ | \$ | 12,819 |
| FINANCING ACTIVITIES: |  |  |  |  |  |  |
| Dividends paid |  | (439) |  | (439) |  | $(4,066)$ |
| Repayments of long-term debt |  | (287) |  | (193) |  | $(2,658)$ |
| Purchases of treasury stock |  | (361) |  | - |  | $(3,343)$ |
| Other-net |  | $(\theta)$ |  | (1¢6) |  | $(\theta)$ |
| Net cash used in financing activities |  | $(1,088)$ |  | (632) |  | $(10,077)$ |
| FOREIGN CURRENCY TRANSLATION ADJUSTMENTS ON <br> CASH AND CASH EQUIVALENTS <br> 36 <br> 333 |  |  |  |  |  |  |
| NET INCREASE (DECREASE) IN CASH AND CASH |  |  |  |  |  |  |
| EQUIVALENTS |  | 332 |  | $(4,745)$ |  | 3,075 |
| CASH AND CASH EQUIVALENTS, BEGINNING OF PERIOD |  | 10,432 |  | 14,606 |  | 96,628 |
| CASH AND CASH EQUIVALENTS, END OF PERIOD (Note 5) | ¥ | 10,764 | $¥$ | 9,860 | \$ | 99,703 |

See notes to interim consolidated financial statements.

## KYODO PRINTING CO., LTD. and Consolidated Subsidiaries

Notes to Interim Consolidated Financial Statements (Unaudited)

## 1. BASIS OF PRESENTING INTERIM CONSOLIDATED FINANCIAL STATEMENTS

The accompanying interim consolidated financial statements of KYODO PRINTING CO., LTD. (the
"Company") and its consolidated subsidiaries (together, the "Group") have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations and in accordance with accounting principles generally accepted in Japan, which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards.

The accounting standard for quarterly financial statements requires companies to prepare a set of interim consolidated financial statements for each quarter comprised of the consolidated balance sheet as of the current quarter-end and the consolidated statements of income, and comprehensive income, and cash flows for the year-to-date period. A statement of changes in equity is not required.

The interim consolidated statements of changes in equity are not presented herein.
In preparing these interim consolidated financial statements, certain reclassifications and rearrangements have been made to the interim consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan.

The interim consolidated financial statements are stated in Japanese yen, the currency of the country in which the Company is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of $¥ 107.96$ to $\$ 1$, the approximate rate of exchange as of September 30, 2019. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

Japanese yen figures less than a million yen are rounded down to the nearest million yen except for per share data. U.S. dollar figures are translated from millions of yen and rounded down to the nearest thousand dollars except for per share data.

## 2. SIGNIFICANT ACCOUNTING POLICIES

Substantially the same accounting policies have been followed in these interim consolidated financial statements as were applied in the preparation of the consolidated financial statements for the year ended March 31, 2019, with certain simplified methods, except for the policy specifically allowed and adopted for interim accounting periods described below.
a. Scope of Consolidation-Kyodo Blow Bottle Co., Ltd. has been newly included in the scope of consolidation from the Three-month period ended June 30, 2019 since it was newly established.
BioNet Laboratory Inc., due to the sale of some shares held by the Company, is excluded from the scope of application of the equity method as of the end of the Six-month period ended September 30, 2019.
b. Tax Expense-Tax expense for interim period is measured by applying a reasonably estimated effective tax rate for this fiscal year as adjusted after tax effect accounting to income before income taxes for the interim period.

## 3. ADDITIONAL INFORMATION

Based on a resolution at the 138th annual shareholders' meeting held on June 28, 2018, the Company introduced a Board Benefit Trust ("BBT") as a performance-linked stock compensation plan (the "Plan") for directors and executive officers of the Company and directors with titles of certain subsidiaries ("Directors, etc.").

The Company adopted the gross method as to the accounting treatment of the trust in line with the "Practical Solution on Transactions of Delivering the Company's Own Stock to Employees etc. through Trusts" (Accounting Standards Board of Japan, Practical Issues Task Force No. 30, March 26, 2015).
(1) Overview of the transaction

Under the Plan, the Company will acquire the Company's stock through a trust using the money entrusted by the

Company. The Company's stock and/or money equivalent to their fair conversion value will be delivered to Directors, etc. through the trust based on the attainment of performance targets and other indicators in accordance with the internal rules on stock distribution to officers established by the Company and certain subsidiaries. Directors, etc. are eligible to receive the Company's stock, etc. in principle, when they retire.
(2) The remaining balance of the Company's own stock in the trust

The Company records the balance of the Company's stock remaining in the trust as treasury stock in the net assets section at the carrying amount (excluding the amount of ancillary expenses) in the trust. The carrying amount and the number of shares of such treasury stock was $¥ 164$ million ( $\$ 1,519$ thousand) and 57,000 shares, respectively, as of September 30, 2019 and March 31, 2019.

## 4. TRADE NOTES AND OTHERS

Notes maturing at the end of the period are settled on their clearance dates. As the balance sheet date of the year ended March 31, 2019 was a bank holiday, the following amounts of notes matured on the balance sheet date were included in the balance of trade notes and other current liabilities as of March 31, 2019:

|  | Millions of Yen |  |  |  | Thousands of U.S. Dollars September 30, 2019 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2019 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2019 \\ \hline \end{gathered}$ |  |  |  |
| Trade notes receivable | ¥ | - | $¥$ | 483 | \$ |  |
| Trade notes payable |  | - |  | 55 |  |  |
| Other (notes payable - facilities) |  | - |  | 2 |  |  |

## 5. SUPPLEMENTARY CASH FLOW INFORMATION

Cash and cash equivalents as of September 30, 2019 and 2018 consisted of the following:

|  | Millions of Yen |  |  |  | Thousands of U.S. Dollars September 30, 2019 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { September 30, } \\ 2019 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { September 30, } \\ 2018 \\ \hline \end{gathered}$ |  |  |  |
| Cash and time deposits | $¥$ | 10,823 | $¥$ | 10,193 | \$ | 100,250 |
| Time deposits exceeding three months to maturity |  | (58) |  | (333) |  | (537) |
| Cash and cash equivalents | ¥ | 10,764 | ¥ | 9,860 | \$ | 99,703 |

## 6. SEGMENT INFORMATION

Information about Sales and Profit (Loss)

| September 30, 2019 | Millions of Yen |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable Segment |  |  |  |  |  |  |  |
|  | Information Communication |  | Information Security |  | Living and Industrial Materials |  | Total |  |
| Sales: |  |  |  |  |  |  |  |  |
| Sales to external customers | $¥$ | 18,330 | $¥$ | 16,027 | ¥ | 12,894 | $¥$ | 47,252 |
| Intersegment sales or transfers |  | 786 |  | 386 |  | 197 |  | 1,369 |
| Total | $¥$ | 19,116 | $¥$ | 16,413 | $¥$ | 13,091 | $¥$ | 48,621 |
| Segment profit (loss) | $¥$ | (389) | $¥$ | 817 | $¥$ | (123) | $¥$ | 304 |



| September 30, 2019 | Thousands of U.S. Dollars |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Reportable Segment |  |  |  |  |  |  |  |
|  | Information Communication |  | Information Security |  | Living and Industrial Materials |  | Total |  |
| Sales: |  |  |  |  |  |  |  |  |
| Sales to external customers | \$ | 169,785 |  | \$ 148,453 | \$ | 119,433 | \$ | 437,680 |
| Intersegment sales or transfers |  | 7,280 |  | 3,575 |  | 1,824 |  | 12,680 |
| Total | \$ | 177,065 |  | \$ 152,028 | \$ | 121,257 | \$ | 450,361 |
| Segment profit (loss) | \$ | $(3,603)$ |  | \$ 7,567 | \$ | $(1,139)$ | \$ | 2,815 |
|  | Thousands of U.S. Dollars |  |  |  |  |  |  |  |
|  | Other$(* 1)$ |  | Total |  | Reconciliations$(* 2)$ |  | Consolidated Statements of Income (*3) |  |
| Sales: |  |  |  |  |  |  |  |  |
| Sales to external customers | \$ | 12,421 \$ | \$ | 450,101 | \$ | - | \$ | 450,101 |
| Intersegment sales or transfers |  | 37,643 |  | 50,333 |  | $(50,333)$ |  |  |
| Total | \$ | 50,064 $\xlongequal{\text { \$ }}$ | \$ | 500,435 | \$ | $(50,333)$ | \$ | 450,101 |
| Segment profit (loss) | \$ | 703 \$ | \$ | 3,529 | \$ | 370 | \$ | 3,899 |

Notes:(*1) "Other" refers to business segments not included in the reportable segment, which mainly includes logistics business, insurance business and real estate management business.
(*2) Reconciliations for segment profit (loss) refer to corporate expenses and primarily consist of general and administrative expenses and research and development costs that are not attributable to any reportable segments.
(*3) Segment profit (loss) is adjusted to the operating income stated in the interim consolidated statements of income.

## Information About Impairment Loss on Non-current Assets or Goodwill for Each Reportable Segment

Six-month periods ended September 30, 2019 and 2018
There was no applicable matter for the Six-month periods ended September 30, 2019 and 2018.

## 7. SUBSEQUENT EVENT

## Appropriation of Retained Earnings

The following appropriation of retained earnings as of September 30, 2019, was approved at the Company's Board of Directors' meeting held on November 8, 2019:

|  | Milli | Yen | Thousands of U.S. Dollars |  |
| :---: | :---: | :---: | :---: | :---: |
| Interim cash dividends, $¥ 50.00$ (\$0.46) per share | $¥$ | 432 | \$ | 4,001 |

The total dividend includes $¥ 2$ million (\$18 thousand) dividends on the Company’s shares owned by Trust \& Custody Services Bank, Ltd. (trust E account) as a trust property of "BBT."

## On-Site Inspection by the Japan Fair Trade Commission

On October 8, 2019, the Company received an on-site inspection from the Japan Fair Trade Commission on suspicion of violating the Antimonopoly Act with regard to the bidding of the Japan Pension Service's form creation business. The Company will fully cooperate with the Japan Fair Trade Commission's investigation.

